# Region

	%	n	
East Midlands		8%	156
East of England		9%	167
London		13%	245
NI		6%	119
North East		3%	61
North West		9%	177
Scotland		8%	146
South East		13%	246
South West		9%	164
Wales		7%	138
West Midlands		7%	132
Yorkshire and The Humber		8%	162
Column n		1913	
Base n		1913	

Total sample; Unweighted; base n = 1913; total n = 1917; 4 missing Multiple comparison correction: False Discovery Rate (FDR) (p = 0.05)

# A1. Please select which best describes you?

	%	n
I am a Postmaster/ Sub-postmaster	88%	1687
I am part of the management team of a limited company or partnership that is a Postmaster, and I can speak for	r 12%	230
I represent a strategic partner organisation	0%	0
I work in a Post Office, but I am not a Postmaster	0%	0
Other/ Don't know	0%	0
Column n	1917	
Base n	1917	

Total sample; Unweighted; base n = 1917

B1. As described earlier, we are interested in understanding how things have changed in the last 12 months. How would you describe the relationship you have with Post Office?

	%	n	
1 - Post Office treat me / my business like a subordinate business partner		22%	424
2		7%	129
3		9%	164
4 - Neutral		32%	618
5		9%	167
6		6%	110
7 - Post Office treat me the Postmaster / my business like a valued/equal business partner		16%	305
Net: T2B		22%	415
Net: T3B		30%	582
Net: B2B		29%	553
Net: B3B		37%	717
Column n		1917	
Base n		1917	

Total sample; Unweighted; base n = 1917

B7. We are interested in understanding how things have changed in the last 12 months. How supported, or not, do you feel by Post Office?

	%	n	
1 - Unsupported by Post Office		15%	290
2		8%	151
3		10%	199
4 - Neutral		23%	448
5		14%	274
6		11%	210
7 - Very supported by Post Office		18%	345
Net: T2B		29%	555
Net: T3B		43%	829
Net: B2B		23%	441
Net: B3B		33%	640
Column n		1917	
Base n		1917	

Total sample; Unweighted; base n = 1917

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B10a. Which of the following are you aware of in the last year?

	% n	
Introducing multiple carriers in branch e.g., Evri, DPD, Amazon.	91%	1742
Branch Hub features (e.g., being available on Horizon, branch specific messaging, improved operational and ren	nı 85%	1639
Ordering a choice of different Marketing materials to suit your branch via Branch Hub	76%	1454
'Helping you run your branch' section on Branch Hub e.g., Operational Training Catalogue and Training videos	66%	1264
Trussell Trust initiative to help increase footfall, banking awareness and charity support	43%	831
Twice-yearly Postmaster conferences	44%	836
Launch of online mails portal to help regain the online market.	41%	777
Regional forums	37%	713
Increased remuneration on DVLA transactions	36%	693
Postmaster engagement initiatives, for example Branch Operational Change Forum or IT working group	36%	690
Local Postmasters offered opportunity to apply for Banking hub as a first priority.	33%	627
New online mails portal where profit will be shared with Postmasters.	31%	599
Senior Leaders visiting branch as part of 'Perfect Day'	28%	546
Operational Excellence visits to help running of branches and efficiencies.	31%	595
Improved clarity of POL income and expenditure.	23%	450
Launch of 'Wellbeing' portal	22%	413
Commercial excellence visits to maximise commercial opportunities.	21%	393
Senior leaders visiting branches through the Adopt an Area Programme	20%	374
Increased lobbying and harder negotiations with suppliers and partners.	19%	364
Column n	1917	
Base n	1917	

Total sample; Unweighted; base n = 1917

Count of options selected @ B10a

	Average	Base n
Count of options selected @ B10a	7.	8 1917
Column n	191	7
Base n	191	7

Total sample; Unweighted; base n = 1917

Back to TOC B10b. SUM. And how useful did you find each of them? - Summary

New confine mails portal re-capture online market to drive footfall in branch and share profit with Postmasters.   131   53   66   318   244   316   614   590   1174   134   250	B10b_SUM. And how useful did you find each of them? - Summary Row %	1 - Not at all					7 - Extre	mely					
New cordine malis portal re-capture online market to drive footfall in branch and share grofft with Postmasters.   131,   53,   66,   318,   244,   316,   614,   930,   1174,   134,   250,   148,   250,   148,   260,   137,   138,	n	useful 2		4 - N	eutral 5		useful	Net: T	2B Net	: T3B N	et: B2B Net	t: B3B R	low n
New online mails portal re-capture online market to drive footfall in branch and share profit with Postmasters.    18	Introducing multiple carriers in branch e.g., Evri, DPD, Amazon.	8%	3%	4%	18%	14%	18%	35%	53%	67%	11%	14%	1742
The content of this control of the c		131	53	66	318	244	316	614	930	1174	184	250	
Ordering of Acides of different Marketing materials to suit your branch via Branch Hub  18.   45,   68,   341,   255,   283,   401,   654,   919,   126,   134,   145,   1	New online mails portal re-capture online market to drive footfall in branch and share profit with Postmasters.	13%	5%	5%	30%	13%	16%	19%	35%	48%	18%	23%	599
Seminar   18		78	27	32	177	78	93	114	207	285	105	137	
Increased remmeration on DVA transactions  9, 34, 4%, 20%, 17%, 16%, 32%, 47%, 64%, 12%, 15%, 15%  Commercial excellence visits to maximise commercial apportunities.  11%, 4%, 3%, 20%, 15%, 17%, 25%, 41%, 50%, 15%, 15%, 15%  Thusself Trust initiative to help increase footfall, banking awareness and charity support  17%, 6%, 4%, 36%, 14%, 9%, 13%, 22%, 36%, 24%, 28%, 28%  Trusself Trust initiative to help increase footfall, banking awareness and charity support  17%, 6%, 4%, 36%, 14%, 9%, 13%, 22%, 36%, 24%, 28%, 28%, 26%, 15%, 15%, 15%, 15%, 15%, 15%, 15%, 15	Ordering of choice of different Marketing materials to suit your branch via Branch Hub	6%	3%	5%	23%	18%	18%	28%	46%	63%	9%	13%	1454
62 18 27 141 117 108 220 328 445 80 107 Commercial excellence whist to maximise commercial opportunities. 111% 4% 3% 26% 15% 117% 25% 411% 56% 15% 15% 151 185 39 163 221 57 69 Truscell frust initiative to help increase footfall, banking awareness and charity support 17% 6% 4% 36% 14% 9% 13% 12% 22% 36% 24% 28% 88 65 98 163 221 57 69 Truscell frust initiative to help increase footfall, banking awareness and charity support 16% 5% 3% 36 301 113 73 110 183 296 138 234 58 165 15% 5% 15% 5% 15% 25% 36% 25% 15% 12% 12% 12% 12% 12% 12% 12% 12% 12% 12		81	45	68	341	255	263	401	664	919	126	194	
Commercial excellence visits to maximise commercial opportunities.   115	Increased remuneration on DVLA transactions	9%	3%	4%	20%	17%	16%	32%	47%	64%	12%	15%	693
12		62	18	27	141	117	108	220	328	445	80	107	
Trussell Trust initiative to help increase footfall, banking awareness and charity support  17% 6% 4% 36% 14% 9% 13% 22% 36% 24% 28% 88  Senior leaders visiting branches through the Adopt an Area Programme  15% 5% 3% 29% 12% 12% 12% 24% 36% 48% 20% 23% 37  Senior leaders visiting branch as part of Perfect Day'  23% 5% 28% 34% 9% 11% 16% 27% 36% 28% 30% 56% 28% 30% 56% 28% 36% 36% 36% 36% 36% 36% 36% 36% 36% 36	Commercial excellence visits to maximise commercial opportunities.	11%	4%	3%		15%	17%	25%				18%	393
Senior Leaders visiting branches through the Adopt an Area Programme  15% 58 36 301 113 73 110 183 296 198 294  Senior Leaders visiting branch strong the Adopt an Area Programme  15% 57 17 12 109 44 46 89 135 179 74 86  Senior Leaders visiting branch as part of 'Perfect Day'  23% 5% 2% 34% 9% 11% 16% 27% 36% 28% 30% 54  Regional forums  12% 5% 5% 41% 13% 10% 12% 23% 37% 17% 22% 163  Regional forums  12% 5% 5% 41% 13% 10% 12% 23% 37% 17% 22% 77  Twice-yearly Postmaster conferences  84 37 38 293 96 71 94 165 261 121 159  Twice-yearly Postmaster conferences  15% 7% 6% 41% 11% 8% 13% 21% 31% 22% 28% 38  Postmaster engagement initiatives, for example Branch Operational Change Forum or IT working group  7% 58 46 342 88 69 106 175 263 185 231  Postmaster engagement initiatives, for example Branch Operational Change Forum or IT working group  7% 3% 6% 38% 14% 13% 19% 32% 47% 10% 16% 69  Local Postmasters offered opportunity to apply for Banking hub as a first priority.  10% 4% 4% 4% 24% 10% 13% 34% 47% 57% 15% 19% 60  Queen and the Area Programme  10% 4% 4% 4% 24% 10% 13% 34% 47% 57% 15% 19% 19% 19% 19% 19% 19% 19% 19% 19% 19		42	15	12	103	58	65	98	163	221	57	69	
Senior leaders visiting branches through the Adopt an Area Programme	Trussell Trust initiative to help increase footfall, banking awareness and charity support	17%	6%	4%	36%	14%	9%	13%	22%	36%	24%	28%	831
Senior Leaders Visiting branch as part of 'Perfect Day'   23%   5%   24%   34%   9%   11%   16%   27%   36%   28%   30%   54		145	53			113		110	183	296	198	234	
Senior Leaders visiting branch as part of 'Perfect Day'  23% 5% 28% 34% 9% 11% 10% 27% 36% 28% 30% 54  123 29 11 188 49 59 87 146 195 152 163  Regional forums  126 5% 5% 41% 13% 10% 13% 23% 37% 17% 22% 77  Twice-yearly Postmaster conferences  127 84 37 38 293 96 71 94 165 261 121 159  Twice-yearly Postmaster conferences  128 49 106 175 263 185 231  Postmaster engagement initiatives, for example Branch Operational Change Forum or IT working group  76 38 46 342 88 69 106 175 263 185 231  Postmaster engagement initiatives, for example Branch Operational Change Forum or IT working group  78 36 68 38% 14% 13% 19% 32% 47% 10% 10% 15% 29% 115 105 106 1075 263 185 231  Postmaster engagement initiatives, for example Branch Operational Change Forum or IT working group  78 36 68 38% 14% 13% 19% 32% 47% 10% 10% 15% 263 185 231  Postmaster engagement initiatives, for example Branch Operational Change Forum or IT working group  46 23 39 259 99 90 134 224 323 69 108  10cal Postmasters offered opportunity to apply for Banking hub as a first priority.  107 44 44 42 424 107 13% 34% 44% 57% 15% 15% 15% 15% 15% 15% 15% 15% 15% 15	Senior leaders visiting branches through the Adopt an Area Programme	15%	5%	3%	29%	12%	12%	24%	36%	48%	20%	23%	374
Regional forums  123 29 11 188 49 59 87 146 195 152 163  Regional forums  128 5% 5% 41% 13% 10% 13% 23% 37% 17% 22% 71  184 37 38 293 96 71 94 165 261 121 159  Twice-yearly Postmaster conferences  15% 7% 6% 41% 11% 8% 13% 21% 31% 22% 28% 38  15% 7% 6% 41% 11% 88 69 106 175 263 185 231  Postmaster engagement initiatives, for example Branch Operational Change Forum or IT working group 7% 3% 6% 38% 14% 13% 19% 32% 47% 10% 16% 69  10cal Postmasters offered opportunity to apply for Banking hub as a first priority.  10% 4% 4% 24% 10% 13% 34% 47% 57% 15% 19% 62  Operational Excellence visits to help running of branches and efficiencies.  78 38 293 96 71 94 105 22% 3185 231  Postmaster engagement initiatives, for example Branch Operational Change Forum or IT working group  78 3% 6% 38% 14% 13% 19% 32% 47% 10% 16% 69  10cal Postmasters offered opportunity to apply for Banking hub as a first priority.  10% 4% 4% 24% 10% 13% 34% 47% 57% 15% 19% 62  Operational Excellence visits to help running of branches and efficiencies.  65 26 28 151 63 80 214 294 357 91 119  Operational Excellence visits to help running of branches and efficiencies.  40 16 32 151 105 76 175 251 356 56 88  Increased lobbying and harder negotiations with suppliers and partners.  40 16 32 151 105 76 175 251 356 56 88  Increased lobbying and harder negotiations with suppliers and partners.  21 6 13 91 62 68 103 171 233 27 40  Improved clarity of POL income and expenditure.  37 28 37 29 38 27 39 27 40  Improved clarity of POL income and expenditure.  38 49 38 39 29 309 381 690 989 173 251  Branch Hub features (e.g., being available on Horizon, branch specific messaging, improved operational and rem  6% 4% 5% 24% 18% 18% 19% 23% 40% 61% 9% 13% 156  144 7 15 120 38 75 121 196 69 60% 11% 19% 15% 158  144 17 15 120 38 75 121 196 69 60% 11% 19% 15% 158  144 17 15 120 38 75 121 196 69 60% 11% 19% 15% 158  144 17 15 120 38 75 121 196 69 60% 11% 19% 15% 158  144 17 15 120 38 75 121 196 69 60% 11% 19% 15% 158  145 15 15 15 15 15 15 15 15 15 15 15 15 15		57	17	12	109	44	46	89	135	179	74	86	
Regional forums  12% 5% 5% 41% 13% 10% 13% 23% 37% 17% 22% 71  84 37 38 293 96 71 94 165 261 121 159  Twice-yearly Postmaster conferences 15% 7% 6% 41% 11% 8% 13% 21% 31% 22% 28% 83  127 58 46 342 88 69 106 175 263 185 231  Postmaster engagement initiatives, for example Branch Operational Change Forum or IT working group 7% 3% 6% 38% 14% 13% 19% 32% 47% 10% 16% 69  46 23 39 259 99 90 134 224 323 69 108  Local Postmasters offered opportunity to apply for Banking hub as a first priority. 10% 4% 4% 24% 10% 13% 34% 47% 57% 15% 19% 199 62  Operational Excellence visits to help running of branches and efficiencies. 7% 3% 5% 25% 18% 13% 29% 42% 60% 9% 15% 59  Increased lobbying and harder negotiations with suppliers and partners. 6% 2% 4% 25% 17% 19% 22% 47% 67% 67% 77% 11% 36  Ingroved clarity of POL income and expenditure. 14 7 15 120 98 75 121 196 294 21 36  Launch of 'Wellbeimg' portal  Branch Hub Ceatures (e.g., being available on Horizon, branch specific messaging, improved operational and rems 6% 4% 5% 24% 18% 19% 23% 40% 60% 19% 13% 151  Helping you run your brancht' section on Branch Hub e.g., Operational Training Catalogue and Training videos 5% 4% 4% 26% 21% 17% 23% 40% 61% 9% 13% 126  Launch of online mails portal to help regain the online market. 14% 5% 6% 32% 14% 12% 18% 50% 40% 61% 9% 13% 126  Launch of online mails portal to help regain the online market.	Senior Leaders visiting branch as part of 'Perfect Day'	23%	5%	2%	34%	9%	11%	16%	27%	36%	28%	30%	546
Second Postmaster conferences   Second Postmaster conference c		123	29	11	188	49	59	87	146	195	152	163	
Twice-yearly Postmaster conferences 15% 7% 6% 41% 11% 8% 13% 21% 31% 22% 28% 83 127 58 46 342 88 69 106 175 263 185 231 127 58 46 342 88 69 106 175 263 185 231 128 128 129 129 129 129 129 129 129 129 129 129	Regional forums	12%	5%	5%		13%	10%	13%			17%		713
Postmaster engagement initiatives, for example Branch Operational Change Forum or IT working group 7% 3% 6% 38% 14% 13% 19% 32% 47% 10% 16% 69 46 23 39 259 99 99 00 134 224 323 69 108 108 100 100 100 100 100 100 100 100		84	37	38	293	96	71	94	165	261	121	159	
Postmaster engagement initiatives, for example Branch Operational Change Forum or IT working group 7% 3% 6% 38% 14% 13% 19% 32% 47% 10% 16% 69 46 23 39 259 99 90 134 224 323 69 108 46 23 39 259 99 90 134 224 323 69 108 46 24% 10% 13% 34% 47% 57% 15% 15% 19% 62 24% 10% 13% 34% 47% 57% 15% 19% 62 24% 10% 13% 34% 47% 57% 15% 19% 62 24% 10% 13% 34% 47% 57% 15% 19% 62 24% 10% 13% 34% 47% 57% 15% 19% 62 24% 10% 13% 24% 10% 13% 24% 10% 13% 24% 10% 13% 24% 10% 13% 24% 10% 13% 24% 10% 13% 24% 10% 13% 15% 15% 19% 62 24% 10% 13% 10% 12% 10% 10% 10% 10% 10% 10% 10% 10% 10% 10	Twice-yearly Postmaster conferences	15%	7%	6%	41%	11%	8%	13%	21%	31%	22%	28%	836
Local Postmasters offered opportunity to apply for Banking hub as a first priority.  10% 4% 4% 24% 10% 13% 34% 47% 57% 15% 19% 19 19 19 19 19 19 19 19 19 19 19 19 19		127	58	46	342	88	69	106	175	263	185	231	
Local Postmasters offered opportunity to apply for Banking hub as a first priority.  10% 4% 4% 24% 10% 13% 34% 47% 57% 15% 19% 62 65 26 28 151 63 80 214 294 357 91 119  Operational Excellence visits to help running of branches and efficiencies.  7% 3% 5% 25% 18% 13% 29% 42% 60% 9% 15% 59  Increased lobbying and harder negotiations with suppliers and partners.  6% 2% 4% 25% 17% 19% 28% 47% 64% 7% 11% 36  Improved clarity of POL income and expenditure.  3% 2% 3% 27% 22% 17% 22% 17% 27% 44% 65% 5% 8% 450  Launch of 'Wellbeing' portal  Branch Hub features (e.g., being available on Horizon, branch specific messaging, improved operational and rem 16% 4% 5% 24% 18% 25% 21% 18% 19% 23% 40% 61% 9% 13% 156  Elaunch of online mails portal to help regain the online market.  14% 5% 6% 32% 44% 26% 21% 17% 288 505 765 113 165  Launch of online mails portal to help regain the online market.	Postmaster engagement initiatives, for example Branch Operational Change Forum or IT working group	7%	3%	6%	38%	14%	13%	19%	32%	47%	10%	16%	690
Operational Excellence visits to help running of branches and efficiencies.    50   26   28   151   63   80   214   294   357   91   119			23	39									
Operational Excellence visits to help running of branches and efficiencies.         7%         3%         5%         25%         18%         13%         29%         42%         60%         9%         15%         59           Increased lobbying and harder negotiations with suppliers and partners.         6%         2%         4%         25%         17%         19%         28%         47%         64%         7%         11%         36           Increased lobbying and harder negotiations with suppliers and partners.         6%         2%         4%         25%         17%         19%         28%         47%         64%         7%         11%         36           Increased lobbying and harder negotiations with suppliers and partners.         6%         2%         4%         25%         17%         19%         28%         47%         64%         7%         11%         36           Improved clarity of POL income and expenditure.         3%         2%         3%         27%         22%         17%         27%         44%         65%         5%         8%         45           Launch of 'Wellbeing' portal         13%         5%         4%         38%         13%         13%         13%         44%         88%         13%         13%	Local Postmasters offered opportunity to apply for Banking hub as a first priority.	10%	4%	4%	24%	10%	13%	34%			15%	19%	627
15		65	26	28	151	63	80	214	294	357	91	119	
Increased lobbying and harder negotiations with suppliers and partners. 6% 2% 4% 25% 17% 19% 28% 47% 64% 7% 11% 36  21 6 13 91 62 68 103 171 233 27 40  Improved clarity of POL income and expenditure. 3% 2% 3% 27% 22% 17% 27% 44% 65% 5% 8% 45  Launch of 'Wellbeing' portal 14 7 15 120 98 75 121 196 294 21 36  Launch of 'Wellbeing' portal 13% 5% 4% 38% 13% 13% 14% 28% 40% 18% 22% 41  Branch Hub features (e.g., being available on Horizon, branch specific messaging, improved operational and remi 6% 4% 5% 24% 18% 19% 23% 42% 60% 11% 15% 163  100 73 78 399 299 309 381 690 989 173 251  'Helping you run your branch' section on Branch Hub e.g., Operational Training Catalogue and Training videos 5% 4% 4% 26% 21% 17% 23% 40% 61% 19% 13% 126  Launch of online mails portal to help regain the online market. 14% 5% 6% 32% 14% 12% 18% 30% 44% 18% 24% 77	Operational Excellence visits to help running of branches and efficiencies.	7%	3%	5%	25%	18%	13%	29%	42%	60%	9%	15%	595
Part													
Improved clarity of POL income and expenditure.         3%         2%         3%         27%         22%         17%         27%         44%         65%         5%         8%         45           Launch of 'Wellbeing' portal         14         7         15         120         98         75         121         196         294         21         36           Launch of 'Wellbeing' portal         13%         5%         4%         38%         13%         13%         14%         28%         40%         18%         22%         41           Branch Hub features (e.g., being available on Horizon, branch specific messaging, improved operational and rem         6%         4%         5%         24%         18%         19%         23%         42%         60%         11%         15%         163           Helping you run your branch' section on Branch Hub e.g., Operational Training Catalogue and Training videos         5%         4%         4%         26%         21%         17%         23%         40%         61%         9%         126           Helping you run your branch' section on Branch Hub e.g., Operational Training Catalogue and Training videos         5%         4%         4%         26%         21%         17%         23%         40%         61%         9%	Increased lobbying and harder negotiations with suppliers and partners.	6%	2%	4%	25%	17%	19%	28%	47%	64%	7%	11%	364
Launch of 'Wellbeing' portal 14 7 15 120 98 75 121 196 294 21 36   Launch of 'Wellbeing' portal 5% 4% 38% 13% 13% 14% 28% 40% 18% 22% 41   Branch Hub features (e.g., being available on Horizon, branch specific messaging, improved operational and rem 6% 4% 5% 24% 18% 19% 23% 42% 60% 11% 15% 163   Branch Hub features (e.g., being available on Horizon, branch specific messaging, improved operational and rem 6% 4% 5% 24% 18% 19% 23% 42% 60% 11% 15% 163   Branch Hub features (e.g., being available on Horizon, branch specific messaging, improved operational and rem 6% 4% 5% 24% 18% 19% 23% 42% 60% 11% 15% 163   Branch Hub features (e.g., being available on Horizon, branch specific messaging, improved operational and rem 6% 4% 5% 24% 18% 19% 23% 40% 60% 11% 15% 15% 163   Branch Hub features (e.g., being available on Horizon, branch specific messaging, improved operational and rem 6% 4% 5% 24% 18% 19% 23% 42% 60% 11% 15% 15% 163   Branch Hub features (e.g., being available on Horizon, branch specific messaging, improved operational and rem 6% 4% 5% 24% 18% 19% 23% 42% 60% 11% 15% 15% 163   Branch Hub features (e.g., being available on Horizon, branch specific messaging, improved operational and rem 6% 47% 52 334 260 21% 17% 23% 40% 61% 9% 13% 125   Branch Hub features (e.g., being available on Horizon, branch specific messaging, improved operational and rem 6% 4% 5% 4% 4% 26% 21% 17% 23% 40% 60% 11% 15% 15% 15% 15% 15% 15% 15% 15% 15												40	
Launch of 'Wellbeing' portal 13% 5% 4% 38% 13% 13% 14% 28% 40% 18% 22% 41 53 20 18 156 52 55 59 114 166 73 91 53 20 18 156 52 55 59 114 166 73 91 53 50 50 50 50 50 50 50 50 50 50 50 50 50	Improved clarity of POL income and expenditure.												450
S3   20   18   156   52   55   59   114   166   73   91			7										
Branch Hub features (e.g., being available on Horizon, branch specific messaging, improved operational and rem         6%         4%         5%         24%         18%         19%         23%         42%         60%         11%         15%         163           100         73         78         399         299         309         381         690         989         173         251           Helping you run your branch' section on Branch Hub e.g., Operational Training Catalogue and Training videos         5%         4%         4%         26%         21%         17%         23%         40%         61%         9%         13%         126           Helping you run your branch' section on Branch Hub e.g., Operational Training Catalogue and Training videos         5%         4%         4%         26%         21%         17%         23%         40%         61%         9%         13%         126           Launch of online mails portal to help regain the online market.         14%         5%         6%         32%         14%         12%         18%         30%         44%         18%         24%         77	Launch of 'Wellbeing' portal	13%	5%	4%		13%	13%	14%	28%	40%	18%	22%	413
100 73 78 399 299 309 381 690 989 173 251  Helping you run your branch' section on Branch Hub e.g., Operational Training Catalogue and Training videos 5% 4% 4% 26% 21% 17% 23% 40% 61% 9% 13% 126  66 47 52 334 260 217 288 505 765 113 165  Launch of online mails portal to help regain the online market. 14% 5% 6% 32% 14% 12% 18% 30% 44% 18% 24% 77		53	20	18	156	52	55	59	114	166	73	91	
Helping you run your branch' section on Branch Hub e.g., Operational Training Catalogue and Training videos     5%     4%     4%     26%     21%     17%     23%     40%     61%     9%     13%     126       66     47     52     334     260     217     288     505     765     113     165       Launch of online mails portal to help regain the online market.     14%     5%     6%     32%     14%     12%     18%     30%     44%     18%     24%     77	Branch Hub features (e.g., being available on Horizon, branch specific messaging, improved operational and ren		4%	5%									1639
66 47 52 334 260 217 288 505 765 113 165 Launch of online mails portal to help regain the online market. 14% 5% 6% 32% 14% 12% 18% 30% 44% 18% 24% 77													
Launch of online mails portal to help regain the online market. 14% 5% 6% 32% 14% 12% 18% 30% 44% 18% 24% 77	'Helping you run your branch' section on Branch Hub e.g., Operational Training Catalogue and Training videos			4%									1264
		66	47	52		260				765			
106 37 45 248 110 95 136 231 341 143 188	Launch of online mails portal to help regain the online market.	14%		6%			12%						777
		106	37	45	248	110	95	136	231	341	143	188	

Total sample; Unweighted; base n = from 364 to 1742; total n = 1917; 1553 missing Multiple comparison correction: False Discovery Rate (FDR) (p = 0.05)

B10b\_1\_1. And how useful did you find each of them? - Introducing multiple carriers in branch e.g., Evri, DPD, Amazon.

	%	n	
1 - Not at all useful		8%	131
2		3%	53
3		4%	66
4 - Neutral		18%	318
5		14%	244
6		18%	316
7 - Extremely useful		35%	614
Net: T2B		53%	930
Net: T3B		67%	1174
Net: B2B		11%	184
Net: B3B		14%	250
Column n		1742	
Base n		1742	

Total sample; Unweighted; base n = 1742; total n = 1917; 175 missing Multiple comparison correction: False Discovery Rate (FDR) (p = 0.05)

B10b\_1\_2. And how useful did you find each of them? - New online mails portal re-capture online market to drive footfall in branch and share profit with Postmasters.

	%	n	
1 - Not at all useful		13%	78
2		5%	27
3		5%	32
4 - Neutral		30%	177
5		13%	78
6		16%	93
7 - Extremely useful		19%	114
Net: T2B		35%	207
Net: T3B		48%	285
Net: B2B		18%	105
Net: B3B		23%	137
Column n		599	
Base n		599	

Total sample; Unweighted; base n = 599; total n = 1917; 1318 missing Multiple comparison correction: False Discovery Rate (FDR) (p = 0.05)

B10b\_1\_4. And how useful did you find each of them? - Ordering of choice of different Marketing materials to suit your branch via Branch Hub

	%	n	
1 - Not at all useful		6%	81
2		3%	45
3		5%	68
4 - Neutral		23%	341
5		18%	255
6		18%	263
7 - Extremely useful		28%	401
Net: T2B		46%	664
Net: T3B		63%	919
Net: B2B		9%	126
Net: B3B		13%	194
Column n		1454	
Base n		1454	

Total sample; Unweighted; base n = 1454; total n = 1917; 463 missing Multiple comparison correction: False Discovery Rate (FDR) (p = 0.05)

B10b\_1\_5. And how useful did you find each of them? - Increased remuneration on DVLA transactions

	%	n	
1 - Not at all useful		9%	62
2		3%	18
3		4%	27
4 - Neutral		20%	141
5		17%	117
6		16%	108
7 - Extremely useful		32%	220
Net: T2B		47%	328
Net: T3B		64%	445
Net: B2B		12%	80
Net: B3B		15%	107
Column n		693	
Base n		693	

Total sample; Unweighted; base n = 693; total n = 1917; 1224 missing Multiple comparison correction: False Discovery Rate (FDR) (p = 0.05)

B10b\_1\_6. And how useful did you find each of them? - Commercial excellence visits to maximise commercial opportunities.

	%	n	
1 - Not at all useful		11%	42
2		4%	15
3		3%	12
4 - Neutral		26%	103
5		15%	58
6		17%	65
7 - Extremely useful		25%	98
Net: T2B		41%	163
Net: T3B		56%	221
Net: B2B		15%	57
Net: B3B		18%	69
Column n		393	
Base n	·	393	

Total sample; Unweighted; base n = 393; total n = 1917; 1524 missing Multiple comparison correction: False Discovery Rate (FDR) (p = 0.05)

B10b\_1\_7. And how useful did you find each of them? - Trussell Trust initiative to help increase footfall, banking awareness and charity support

	%	n	
1 - Not at all useful		17%	145
2		6%	53
3		4%	36
4 - Neutral		36%	301
5		14%	113
6		9%	73
7 - Extremely useful		13%	110
Net: T2B		22%	183
Net: T3B		36%	296
Net: B2B		24%	198
Net: B3B		28%	234
Column n		831	
Base n	<u> </u>	831	

Total sample; Unweighted; base n = 831; total n = 1917; 1086 missing Multiple comparison correction: False Discovery Rate (FDR) (p = 0.05)

B10b\_2\_1. And how useful did you find each of them? - Senior leaders visiting branches through the Adopt an Area Programme

	%	n	
1 - Not at all useful		15%	57
2		5%	17
3		3%	12
4 - Neutral		29%	109
5		12%	44
6		12%	46
7 - Extremely useful		24%	89
Net: T2B		36%	135
Net: T3B		48%	179
Net: B2B		20%	74
Net: B3B		23%	86
Column n		374	
Base n		374	

Total sample; Unweighted; base n = 374; total n = 1917; 1543 missing Multiple comparison correction: False Discovery Rate (FDR) (p = 0.05)

B10b\_2\_2. And how useful did you find each of them? - Senior Leaders visiting branch as part of 'Perfect Day'

	%	n	
1 - Not at all useful		23%	123
2		5%	29
3		2%	11
4 - Neutral		34%	188
5		9%	49
6		11%	59
7 - Extremely useful		16%	87
Net: T2B		27%	146
Net: T3B		36%	195
Net: B2B		28%	152
Net: B3B		30%	163
Column n		546	
Base n		546	

Total sample; Unweighted; base n = 546; total n = 1917; 1371 missing Multiple comparison correction: False Discovery Rate (FDR) (p = 0.05)

B10b\_2\_3. And how useful did you find each of them? - Regional forums

	%	n	
1 - Not at all useful		12%	84
2		5%	37
3		5%	38
4 - Neutral		41%	293
5		13%	96
6		10%	71
7 - Extremely useful		13%	94
Net: T2B		23%	165
Net: T3B		37%	261
Net: B2B		17%	121
Net: B3B		22%	159
Column n		713	
Base n	·	713	

Total sample; Unweighted; base n = 713; total n = 1917; 1204 missing Multiple comparison correction: False Discovery Rate (FDR) (p = 0.05)

B10b\_2\_4. And how useful did you find each of them? - Twice-yearly Postmaster conferences

	%	n	
1 - Not at all useful		15%	127
2		7%	58
3		6%	46
4 - Neutral		41%	342
5		11%	88
6		8%	69
7 - Extremely useful		13%	106
Net: T2B		21%	175
Net: T3B		31%	263
Net: B2B		22%	185
Net: B3B		28%	231
Column n		836	
Base n		836	

Total sample; Unweighted; base n = 836; total n = 1917; 1081 missing Multiple comparison correction: False Discovery Rate (FDR) (p = 0.05)

B10b\_2\_5. And how useful did you find each of them? - Postmaster engagement initiatives, for example Branch Operational Change Forum or IT working group

	%	n	
1 - Not at all useful		7%	46
2		3%	23
3		6%	39
4 - Neutral		38%	259
5		14%	99
6		13%	90
7 - Extremely useful		19%	134
Net: T2B		32%	224
Net: T3B		47%	323
Net: B2B		10%	69
Net: B3B		16%	108
Column n		690	
Base n		690	

Total sample; Unweighted; base n = 690; total n = 1917; 1227 missing Multiple comparison correction: False Discovery Rate (FDR) (p = 0.05)

B10b\_2\_6. And how useful did you find each of them? - Local Postmasters offered opportunity to apply for Banking hub as a first priority.

	%	n	
1 - Not at all useful		10%	65
2		4%	26
3		4%	28
4 - Neutral		24%	151
5		10%	63
6		13%	80
7 - Extremely useful		34%	214
Net: T2B		47%	294
Net: T3B		57%	357
Net: B2B		15%	91
Net: B3B		19%	119
Column n		627	
Base n		627	

Total sample; Unweighted; base n = 627; total n = 1917; 1290 missing Multiple comparison correction: False Discovery Rate (FDR) (p = 0.05)

B10b\_2\_7. And how useful did you find each of them? - Operational Excellence visits to help running of branches and efficiencies.

	%	n	
1 - Not at all useful		7%	40
2		3%	16
3		5%	32
4 - Neutral		25%	151
5		18%	105
6		13%	76
7 - Extremely useful		29%	175
Net: T2B		42%	251
Net: T3B		60%	356
Net: B2B		9%	56
Net: B3B		15%	88
Column n		595	
Base n		595	

Total sample; Unweighted; base n = 595; total n = 1917; 1322 missing Multiple comparison correction: False Discovery Rate (FDR) (p = 0.05)

B10b\_2\_8. And how useful did you find each of them? - Increased lobbying and harder negotiations with suppliers and partners.

	%	n	
1 - Not at all useful		6%	21
2		2%	6
3		4%	13
4 - Neutral		25%	91
5		17%	62
6		19%	68
7 - Extremely useful		28%	103
Net: T2B		47%	171
Net: T3B		64%	233
Net: B2B		7%	27
Net: B3B		11%	40
Column n		364	
Base n		364	

Total sample; Unweighted; base n = 364; total n = 1917; 1553 missing Multiple comparison correction: False Discovery Rate (FDR) (p = 0.05)

B10b\_2\_9. And how useful did you find each of them? - Improved clarity of POL income and expenditure.

	%	n	
1 - Not at all useful		3%	14
2		2%	7
3		3%	15
4 - Neutral		27%	120
5		22%	98
6		17%	75
7 - Extremely useful		27%	121
Net: T2B		44%	196
Net: T3B		65%	294
Net: B2B		5%	21
Net: B3B		8%	36
Column n		450	
Base n		450	

Total sample; Unweighted; base n = 450; total n = 1917; 1467 missing Multiple comparison correction: False Discovery Rate (FDR) (p = 0.05)

B10b\_2\_10. And how useful did you find each of them? - Launch of 'Wellbeing' portal

	%	n	
1 - Not at all useful		13%	53
2		5%	20
3		4%	18
4 - Neutral		38%	156
5		13%	52
6		13%	55
7 - Extremely useful		14%	59
Net: T2B		28%	114
Net: T3B		40%	166
Net: B2B		18%	73
Net: B3B		22%	91
Column n		413	
Base n		413	

Total sample; Unweighted; base n = 413; total n = 1917; 1504 missing Multiple comparison correction: False Discovery Rate (FDR) (p = 0.05)

B10b\_3\_1. And how useful did you find each of them? - Branch Hub features (e.g., being available on Horizon, branch specific messaging, improved operational and remuneration MI)

	%	n	
1 - Not at all useful		6%	100
2		4%	73
3		5%	78
4 - Neutral		24%	399
5		18%	299
6		19%	309
7 - Extremely useful		23%	381
Net: T2B		42%	690
Net: T3B		60%	989
Net: B2B		11%	173
Net: B3B		15%	251
Column n		1639	
Base n		1639	

Total sample; Unweighted; base n = 1639; total n = 1917; 278 missing Multiple comparison correction: False Discovery Rate (FDR) (p = 0.05)

B10b\_3\_2. And how useful did you find each of them? - 'Helping you run your branch' section on Branch Hub e.g., Operational Training Catalogue and Training videos

	%	n	
1 - Not at all useful		5%	66
2		4%	47
3		4%	52
4 - Neutral		26%	334
5		21%	260
6		17%	217
7 - Extremely useful		23%	288
Net: T2B		40%	505
Net: T3B		61%	765
Net: B2B		9%	113
Net: B3B		13%	165
Column n		1264	
Base n		1264	

Total sample; Unweighted; base n = 1264; total n = 1917; 653 missing Multiple comparison correction: False Discovery Rate (FDR) (p = 0.05)

B10b\_3\_3. And how useful did you find each of them? - Launch of online mails portal to help regain the online market.

	%	n	
1 - Not at all useful		14%	106
2		5%	37
3		6%	45
4 - Neutral		32%	248
5		14%	110
6		12%	95
7 - Extremely useful		18%	136
Net: T2B		30%	231
Net: T3B		44%	341
Net: B2B		18%	143
Net: B3B		24%	188
Column n		777	
Base n		777	

Total sample; Unweighted; base n = 777; total n = 1917; 1140 missing Multiple comparison correction: False Discovery Rate (FDR) (p = 0.05)

E1. How would you rate the overall quality of your relationship with Post Office since the last survey?

	%	n	
1 - Extremely weak, significant improvements needed		19%	357
2		6%	113
3		7%	134
4 - Neutral		27%	523
5		15%	292
6		11%	214
7 - Extremely strong, mostly happy with the relationship		15%	284
Net: T2B		26%	498
Net: T3B		41%	790
Net: B2B		25%	470
Net: B3B		32%	604
Column n		1917	
Base n		1917	

Total sample; Unweighted; base n = 1917

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E2\_SUM. To what extent do you agree or disagree with the following statements? - Summary

Row %	1 - Completely					7 - Com	pletely					
n	disagree 2	3	4 -	Neutral 5	6	agree	Net: T2B	Net: T3B	Net: B2B	Net: B3B	Row n	
Post Office makes sensible decis	ic 24%	10%	12%	26%	11%	8%	10%	17%	28%	34%	46%	1917
	459	200	228	491	204	152	183	335	539	659	887	
Post Office interacts with me in a	a 19%	8%	10%	26%	14%	11%	12%	23%	36%	27%	37%	1917
	366	153	199	500	259	210	230	440	699	519	718	
Post Office has Postmasters' bes	t 28%	10%	9%	25%	10%	8%	10%	18%	28%	38%	47%	1917
	536	189	180	476	184	157	195	352	536	725	905	
Post Office is genuinely trying to	i 20%	10%	8%	22%	15%	11%	14%	25%	40%	30%	38%	1917
	383	185	152	431	287	212	267	479	766	568	720	
Post Office is genuinely acting w	it 26%	9%	10%	26%	10%	8%	10%	19%	29%	35%	45%	1917
	506	172	186	500	197	161	195	356	553	678	864	

Total sample; Unweighted; base n = 1917

E2\_1. To what extent do you agree or disagree with the following statements? - Post Office makes sensible decisions about things that impact my business

	%	n	
1 - Completely disagree		24%	459
2		10%	200
3		12%	228
4 - Neutral		26%	491
5		11%	204
6		8%	152
7 - Completely agree		10%	183
Net: T2B		17%	335
Net: T3B		28%	539
Net: B2B		34%	659
Net: B3B		46%	887
Column n		1917	
Base n		1917	

Total sample; Unweighted; base n = 1917

E2\_2. To what extent do you agree or disagree with the following statements? - Post Office interacts with me in a purposeful and engaging way

	%	n	
1 - Completely disagree		19%	366
2		8%	153
3		10%	199
4 - Neutral		26%	500
5		14%	259
6		11%	210
7 - Completely agree		12%	230
Net: T2B		23%	440
Net: T3B		36%	699
Net: B2B		27%	519
Net: B3B		37%	718
Column n		1917	
Base n		1917	

Total sample; Unweighted; base n = 1917

E2\_3. To what extent do you agree or disagree with the following statements? - Post Office has Postmasters' best interests at heart

	, ,			
		%	n	
1 - Completely disagree	е		28%	536
2			10%	189
3			9%	180
4 - Neutral			25%	476
5			10%	184
6			8%	157
7 - Completely agree			10%	195
Net: T2B			18%	352
Net: T3B			28%	536
Net: B2B		;	38%	725
Net: B3B			47%	905
Column n		1	.917	
Base n		1	.917	

Total sample; Unweighted; base n = 1917

E2\_4. To what extent do you agree or disagree with the following statements? - Post Office is genuinely trying to improve the relationship with Postmasters

	%	n	
1 - Completely disagree		20%	383
2		10%	185
3		8%	152
4 - Neutral		22%	431
5		15%	287
6		11%	212
7 - Completely agree		14%	267
Net: T2B		25%	479
Net: T3B		40%	766
Net: B2B		30%	568
Net: B3B		38%	720
Column n		1917	
Base n		1917	

Total sample; Unweighted; base n = 1917

E2\_5. To what extent do you agree or disagree with the following statements? - Post Office is genuinely acting with transparency

	%	n	
1 - Completely disagree		26%	506
2		9%	172
3		10%	186
4 - Neutral		26%	500
5		10%	197
6		8%	161
7 - Completely agree		10%	195
Net: T2B		19%	356
Net: T3B		29%	553
Net: B2B		35%	678
Net: B3B		45%	864
Column n		1917	
Base n		1917	

Total sample; Unweighted; base n = 1917

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D3a\_SUM. Please think about the different types of communications/ interaction Postmasters have with Post Office, please rate each on the following: Helpfulness - Summary

Row %	1 - Extremely		7 - Extremely								
n	unhelpful 2		4 -Ne	ither 5		helpful	Net: T2	B Net: T3B	Net: B2B	Net: B3B	Row n
General communications from centre of the business e.g., weekly email	8%	7%	8%	34%	20%	12%	12%	24%	44%	14%	22% 1917
	147	127	154	651	381	226	231	457	838	274	428
Important operational updates from Post Office through Branch Focus	3%	5%	5%	18%	26%	19%	25%	44%	69%	8%	13% 1917
	62	91	94	338	490	364	478	842	1332	153	247
Interactions and general day to day comms with your Area Manager	7%	3%	4%	13%	14%	17%	42%	59%	73%	11%	15% 1917
	139	66	74	248	264	318	808	1126	1390	205	279
Interactions with Post Office operations e.g., ordering cash, ordering stock etc.	4%	4%	6%	16%	21%	21%	29%	50%	71%	8%	13% 1917
	75	72	106	298	407	400	559	959	1366	147	253
The Helpdesk (BSC)	6%	5%	6%	18%	21%	19%	25%	44%	65%	11%	17% 1917
	116	98	116	345	395	366	481	847	1242	214	330

Total sample; Unweighted; base n = 1917

D3a\_1. Please think about the different types of communications/interaction Postmasters have with Post Office, please rate each on the following: Helpfulness - General communications from centre of the business e.g.,

weekly email

	%	n	
1 - Extremely unhelpful		8%	147
2		7%	127
3		8%	154
4 -Neither		34%	651
5		20%	381
6		12%	226
7 - Extremely helpful		12%	231
Net: T2B		24%	457
Net: T3B		44%	838
Net: B2B		14%	274
Net: B3B		22%	428
Column n		1917	
Base n		1917	

Total sample; Unweighted; base n = 1917

D3a\_2. Please think about the different types of communications/ interaction Postmasters have with Post Office, please rate each on the following: Helpfulness - Important operational updates from Post Office through Branch Focus

	%		
1 - Extremely unhelpful		3%	62
2		5%	91
3		5%	94
4 -Neither		18%	338
5		26%	490
6		19%	364
7 - Extremely helpful		25%	478
Net: T2B		44%	842
Net: T3B		69%	1332
Net: B2B		8%	153
Net: B3B		13%	247
Column n		1917	
Base n		1917	

Total sample; Unweighted; base n = 1917

D3a\_3. Please think about the different types of communications/ interaction Postmasters have with Post Office, please rate each on the following: Helpfulness - Interactions and general day to day comms with your Area Manager

	%	n	
1 - Extremely unhelpful		7%	139
2		3%	66
3		4%	74
4 -Neither		13%	248
5		14%	264
6		17%	318
7 - Extremely helpful		42%	808
Net: T2B		59%	1126
Net: T3B		73%	1390
Net: B2B		11%	205
Net: B3B		15%	279
Column n		1917	
Base n		1917	

Total sample; Unweighted; base n = 1917

D3a\_4. Please think about the different types of communications/ interaction Postmasters have with Post Office, please rate each on the following: Helpfulness - Interactions with Post Office operations e.g., ordering cash, ordering stock etc.

	%		
1 - Extremely unhelpful		4%	75
2		4%	72
3		6%	106
4 -Neither		16%	298
5		21%	407
6		21%	400
7 - Extremely helpful		29%	559
Net: T2B		50%	959
Net: T3B		71%	1366
Net: B2B		8%	147
Net: B3B		13%	253
Column n		1917	
Base n		1917	

Total sample; Unweighted; base n = 1917

D3a\_5. Please think about the different types of communications/ interaction Postmasters have with Post Office, please rate each on the following: Helpfulness - The Helpdesk (BSC)

	%	n	
1 - Extremely unhelpful		6%	116
2		5%	98
3		6%	116
4 -Neither		18%	345
5		21%	395
6		19%	366
7 - Extremely helpful		25%	481
Net: T2B		44%	847
Net: T3B		65%	1242
Net: B2B		11%	214
Net: B3B		17%	330
Column n		1917	
Base n		1917	

Total sample; Unweighted; base n = 1917

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D3b\_SUM. Please think about the different types of communications/ interaction Postmasters have with Post Office, please rate each on the following: Supportiveness - Summary

	1 - Not												
Row %	supportiv	e at					7 - Ext	remely					
n .	all		3	4 - Neith	er 5	6	suppo	rtive N	et: T2B	Net: T3B	Net: B2B	Net: B3B	Row n
General communications from centre of the business e.g., weekly email		10%	6%	8%	33%	19%	12%	11%	24%	43%	17%	249	6 1917
		196	123	147	635	360	237	219	456	816	319	46	5
Important operational updates from Post Office through Branch Focus		3%	4%	6%	18%	27%	20%	22%	42%	69%	7%	139	6 1917
		64	77	113	337	518	381	427	808	1326	141	25	4
Interactions and general day to day comms with your Area Manager		6%	3%	3%	13%	15%	18%	42%	60%	75%	9%	139	6 1917
		113	65	65	242	287	348	797	1145	1432	178	24	3
Interactions with Post Office operations e.g., ordering cash, ordering stock etc.		3%	3%	5%	16%	22%	23%	27%	50%	72%	6%	129	6 1917
		61	62	100	308	424	437	525	962	1386	123	22	3
The Helpdesk (BSC)		5%	5%	6%	17%	22%	18%	26%	45%	67%	9%	169	6 1917
		94	88	118	324	431	354	508	862	1293	182	30	)

Total sample; Unweighted; base n = 1917

D3b\_1. Please think about the different types of communications/interaction Postmasters have with Post Office, please rate each on the following: Supportiveness - General communications from centre of the business e.g.,

weekly email

	%	n	
1 - Not supportive at all		10%	196
2		6%	123
3		8%	147
4 - Neither		33%	635
5		19%	360
6		12%	237
7 - Extremely supportive		11%	219
Net: T2B		24%	456
Net: T3B		43%	816
Net: B2B		17%	319
Net: B3B		24%	466
Column n		1917	
Base n		1917	

Total sample; Unweighted; base n = 1917

D3b\_2. Please think about the different types of communications/ interaction Postmasters have with Post Office, please rate each on the following: Supportiveness - Important operational updates from Post Office through Branch Focus

	%	n	
1 - Not supportive at all		3%	64
2		4%	77
3		6%	113
4 - Neither		18%	337
5		27%	518
6		20%	381
7 - Extremely supportive		22%	427
Net: T2B		42%	808
Net: T3B		69%	1326
Net: B2B		7%	141
Net: B3B		13%	254
Column n		1917	
Base n		1917	

Total sample; Unweighted; base n = 1917

D3b\_3. Please think about the different types of communications/ interaction Postmasters have with Post Office, please rate each on the following: Supportiveness - Interactions and general day to day comms with your Area Manager

	%	n	
1 - Not supportive at all		6%	113
2		3%	65
3		3%	65
4 - Neither		13%	242
5		15%	287
6		18%	348
7 - Extremely supportive		42%	797
Net: T2B		60%	1145
Net: T3B		75%	1432
Net: B2B		9%	178
Net: B3B		13%	243
Column n		1917	
Base n		1917	

Total sample; Unweighted; base n = 1917

D3b\_4. Please think about the different types of communications/ interaction Postmasters have with Post Office, please rate each on the following: Supportiveness - Interactions with Post Office operations e.g., ordering cash, ordering stock etc.

	%	n	
1 - Not supportive at all		3%	61
2		3%	62
3		5%	100
4 - Neither		16%	308
5		22%	424
6		23%	437
7 - Extremely supportive		27%	525
Net: T2B		50%	962
Net: T3B		72%	1386
Net: B2B		6%	123
Net: B3B		12%	223
Column n		1917	
Base n		1917	

Total sample; Unweighted; base n = 1917

D3b\_5. Please think about the different types of communications/ interaction Postmasters have with Post Office, please rate each on the following: Supportiveness - The Helpdesk (BSC)

	%	n	
1 - Not supportive at all		5%	94
2		5%	88
3		6%	118
4 - Neither		17%	324
5		22%	431
6		18%	354
7 - Extremely supportive		26%	508
Net: T2B		45%	862
Net: T3B		67%	1293
Net: B2B		9%	182
Net: B3B		16%	300
Column n		1917	
Base n		1917	

Total sample; Unweighted; base n = 1917

D5\_SUM. Which of the following methods of communication would you prefer Post Office to use for each different type of communication? - Summary

	General communicatio ns from centre of the business e.g.,	announcemen ts from Post	Interactions and general day to day comms with	Interactions with Post Office operations e.g., ordering	
<b>%</b>				cash, ordering	
n .		Branch Focus		stock etc	(BSC)
Text message/ WhatsApp message	36%		60%		
	694		1157	568	
Phone call	12%		34%		
	239		653		
Email	54%		47%		
	1038		894	682	
Post/ Letter	24%		14%		
	465		269	241	
Face-to-face e.g., store visits from senior management	24%		27%		
	461		526		
Formal Post Office meetings and events for Postmasters e.g., National twice yea	15%		7%		
	293		142		
Informal/ small in-person meetings	19%		23%		
	373		441		
Social media e.g,. Postmaster Facebook Group	14%		10%		
- 111 <i>1</i> 1 111 115 11	266		184		
Branch hub/ branch hub notification	44%		21%		
Construction of the Construction of Toron Characters	844		397	986	
Group online conversations e.g., Zoom, Skype, Teams	12%		9%	3%	
NI	235		179	64	85 9%
Newsletters	23%				
Danile linearin	448		186		
Don't know	5%		2%		
Calvara	90		42		64
Column n	1917		1917	1917	1917
Base n	1917	1917	1917	1917	1917

Total sample; Unweighted; base n = 1917

D5\_1. Which of the following methods of communication would you prefer Post Office to use for each different type of communication? - General communications from centre of the business e.g.,

weekly email

	%	n	
Text message/ WhatsApp message		36%	694
Phone call		12%	239
Email		54%	1038
Post/ Letter		24%	465
Face-to-face e.g., store visits from senior management		24%	461
Formal Post Office meetings and events for Postmasters e.g., National twice yea		15%	293
Informal/ small in-person meetings		19%	373
Social media e.g,. Postmaster Facebook Group		14%	266
Branch hub/ branch hub notification		44%	844
Group online conversations e.g., Zoom, Skype, Teams		12%	235
Newsletters		23%	448
Don't know		5%	90
Column n		1917	
Base n		1917	

Total sample; Unweighted; base n = 1917

D5\_2. Which of the following methods of communication would you prefer Post Office to use for each different type of communication? - Important news/ announcements from Post Office through Branch Focus

	%	n	
Text message/ WhatsApp message		40%	773
Phone call		12%	239
Email		54%	1041
Post/ Letter		27%	523
Face-to-face e.g., store visits from senior management		17%	331
Formal Post Office meetings and events for Postmasters e.g., National twice yearly virtual		11%	207
Informal/ small in-person meetings		15%	278
Social media e.g,. Postmaster Facebook Group		10%	200
Branch hub/ branch hub notification		47%	908
Group online conversations e.g., Zoom, Skype, Teams		9%	164
Newsletters		21%	410
Don't know		3%	48
Column n		1917	
Base n		1917	

Total sample; Unweighted; base n = 1917

D5\_3. Which of the following methods of communication would you prefer Post Office to use for each different type of communication? - Interactions and general day to day comms with your Area Manager

	%	n	
Text message/ WhatsApp message		60%	1157
Phone call		34%	653
Email		47%	894
Post/ Letter		14%	269
Face-to-face e.g., store visits from senior management		27%	526
Formal Post Office meetings and events for Postmasters e.g., National twice yearly virtual Po		7%	142
Informal/ small in-person meetings		23%	441
Social media e.g,. Postmaster Facebook Group		10%	184
Branch hub/ branch hub notification		21%	397
Group online conversations e.g., Zoom, Skype, Teams		9%	179
Newsletters		10%	186
Don't know		2%	42
Column n		1917	
Base n		1917	

Total sample; Unweighted; base n = 1917

D5\_5. Which of the following methods of communication would you prefer Post Office to use for each different type of communication? - Interactions with Post Office operations e.g., ordering cash, ordering stock etc

Text message/ WhatsApp message	30%	568
Phone call	40%	766
Email	36%	682
Post/ Letter	13%	241
Face-to-face e.g., store visits from senior management	6%	123
Formal Post Office meetings and events for Postmasters e.g., National twice y	4%	82
Informal/ small in-person meetings	6%	119
Social media e.g,. Postmaster Facebook Group	4%	79
Branch hub/ branch hub notification	51%	986
Group online conversations e.g., Zoom, Skype, Teams	3%	64
Newsletters	9%	<b>165</b>
Don't know	3%	62
Column n	1917	
Base n	1917	

Total sample; Unweighted; base n = 1917

D5\_6. Which of the following methods of communication would you prefer Post Office to use for each different type of communication? - The Helpdesk (BSC)

	% і	n
Text message/ WhatsApp message	31%	603
Phone call	63%	1216
Email	37%	715
Post/ Letter	14%	275
Face-to-face e.g., store visits from senior management	6%	113
Formal Post Office meetings and events for Postmasters e.g., National twice yearly virtual Postmaster conference	4%	77
Informal/ small in-person meetings	5%	92
Social media e.g,. Postmaster Facebook Group	4%	77
Branch hub/ branch hub notification	32%	604
Group online conversations e.g., Zoom, Skype, Teams	4%	85
Newsletters	9%	164
Don't know	3%	64
Column n	1917	
Base n	1917	

Total sample; Unweighted; base n = 1917

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E2a SUM. Thinking about the priorities highlighted in previous research, to what extent have there been improvements in each of the areas listed in the last 12 months? - Summary

Row %	1 - No					7 - S	ignificant				
	improvement 2		4 - N	eutral 5		Imp	rovement Net: T2B	Net: T3B	Net: B2B	Net: B3B	Row n
The level of remuneration you receive	34%	10%	8%	22%	12%	6%	8%	14%	26%	14%	52% 19
	657	184	156	421	229	122	148	270	499	841	997
A focus from senior leaders in PO on improving the overall profitability of my branch	28%	8%	6%	29%	12%	8%	9%	18%	30%	85%	12% 19
	528	144	124	549	234	156	182	338	572	672	796
Communications from PO are open and honest	20%	7%	8%	32%	12%	10%	11%	20%	33%	27%	35% 19
	388	133	147	620	238	184	207	391	629	521	668
Communications from PO are simple and easy to understand	12%	5%	8%	31%	19%	13%	12%	25%	44%	17%	25% 19
	233	96	153	589	362	253	231	484	846	329	482
Communications are received in a timely manner	12%	5%	7%	32%	19%	13%	12%	25%	44%	17%	25% 19
	224	104	143	606	357	251	232	483	840	328	471
The views of Postmasters are listened to and acted on by Senior Leadership	27%	7%	9%	29%	11%	8%	9%	18%	29%	34%	13% 19
	509	140	166	552	209	161	180	341	550	649	815
Ability to communicate directly with senior leadership	23%	6%	8%	30%	12%	10%	12%	22%	34%	29%	37% 19
	439	118	148	569	222	192	229	421	643	557	705
Simplicity of PO systems and processes	17%	6%	8%	31%	15%	11%	11%	22%	37%	23%	32% 19
	327	123	156	601	294	211	205	416	710	450	606
The Horizon user experience	19%	6%	8%	29%	14%	13%	11%	24%	38%	25%	33% 19
	371	111	144	556	276	247	212	459	735	482	626
Simplicity of our products and services	14%	5%	7%	34%	16%	12%	11%	23%	39%	19%	27% 19
	270	102	139	660	314	224	208	432	746	372	511
Creating new products and services	16%	7%	7%	29%	18%	11%	12%	23%	41%	23%	30% 19
	316	129	128	553	352	203	236	439	791	445	573
Branch Hub tools to help run my branch on a day-to-day basis (such as stock ordering)	9%	4%	4%	23%	22%	18%	20%	38%	60%	13%	L7% 19
	164	79	83	442	420	353	376	729	1149	243	326
Access to training materials and support	8%	4%	6%	30%	20%	17%	16%	32%	52%	2%	18% 19
	157	72	107	578	385	319	299	618	1003	229	336
Service received from the Branch Support Centre	9%	5%	6%	28%	20%	18%	15%	33%	52%	4%	20% 19
	180	95	110	529	379	336	288	624	1003	275	385
Service received from the Cash Management Helpdesk	7%	3%	5%	26%	20%	19%	19%	38%	58%	10%	16% 19
	134	67	102	508	374	372	360	732	1106	201	303
Service received from the IT helpdesk	11%	6%	7%	25%	19%	16%	16%	32%	51%	16%	23% 19
	203	112	133	483	366	312	308	620	986	315	448

Total sample; Unweighted; base n = 1917

E2a\_1. Thinking about the priorities highlighted in previous research, to what extent have there been improvements in each of the areas listed in the last 12 months? - The level of remuneration you receive

	%	n	
1 - No improvement	3	4%	657
2	1	.0%	184
3		8%	156
4 - Neutral	2	2%	421
5	1	.2%	229
6		6%	122
7 - Significant Improvement		8%	148
Net: T2B	1	4%	270
Net: T3B	2	6%	499
Net: B2B	4	4%	841
Net: B3B	5	2%	997
Column n	19	917	
Base n	19	917	

Total sample; Unweighted; base n = 1917

E2a\_2. Thinking about the priorities highlighted in previous research, to what extent have there been improvements in each of the areas listed in the last 12 months? - A focus from senior leaders in PO on improving the overall profitability of my branch

	%	
1 - No improvement	289	6 528
2	89	6 144
3	69	6 124
4 - Neutral	299	6 549
5	129	6 234
6	89	6 156
7 - Significant Improvement	99	6 182
Net: T2B	189	6 338
Net: T3B	309	6 572
Net: B2B	359	6 672
Net: B3B	429	6 796
Column n	1917	7
Base n	1917	7

Total sample; Unweighted; base n = 1917

E2a\_3. Thinking about the priorities highlighted in previous research, to what extent have there been improvements in each of the areas listed in the last 12 months? - Communications from PO are open and honest

	%	n	
1 - No improvement		20%	388
2		7%	133
3		8%	147
4 - Neutral		32%	620
5		12%	238
6		10%	184
7 - Significant Improvement		11%	207
Net: T2B		20%	391
Net: T3B		33%	629
Net: B2B		27%	521
Net: B3B		35%	668
Column n		1917	
Base n		1917	

Total sample; Unweighted; base n = 1917

E2a\_4. Thinking about the priorities highlighted in previous research, to what extent have there been improvements in each of the areas listed in the last 12 months? - Communications from PO are simple and easy to understand

	%	n	
1 - No improvement		12%	233
2		5%	96
3		8%	153
4 - Neutral		31%	589
5		19%	362
6		13%	253
7 - Significant Improvement		12%	231
Net: T2B		25%	484
Net: T3B		44%	846
Net: B2B		17%	329
Net: B3B		25%	482
Column n		1917	
Base n		1917	

Total sample; Unweighted; base n = 1917

E2a\_5. Thinking about the priorities highlighted in previous research, to what extent have there been improvements in each of the areas listed in the last 12 months? - Communications are received in a timely manner

	%	n	
1 - No improvement		12%	224
2		5%	104
3		7%	143
4 - Neutral		32%	606
5		19%	357
6		13%	251
7 - Significant Improvement		12%	232
Net: T2B		25%	483
Net: T3B		44%	840
Net: B2B		17%	328
Net: B3B		25%	471
Column n		1917	
Base n		1917	

Total sample; Unweighted; base n = 1917

E2a\_6. Thinking about the priorities highlighted in previous research, to what extent have there been improvements in each of the areas listed in the last 12 months? - The views of Postmasters are listened to and acted on by Senior Leadership

	% n	
1 - No improvement	27%	509
2	7%	140
3	9%	166
4 - Neutral	29%	552
5	11%	209
6	8%	161
7 - Significant Improvement	9%	180
Net: T2B	18%	341
Net: T3B	29%	550
Net: B2B	34%	649
Net: B3B	43%	815
Column n	1917	
Base n	1917	

Total sample; Unweighted; base n = 1917

E2a\_7. Thinking about the priorities highlighted in previous research, to what extent have there been improvements in each of the areas listed in the last 12 months? - Ability to communicate directly with senior leadership

	%	n	
1 - No improvement		23%	439
2		6%	118
3		8%	148
4 - Neutral		30%	569
5		12%	222
6		10%	192
7 - Significant Improvement		12%	229
Net: T2B		22%	421
Net: T3B		34%	643
Net: B2B		29%	557
Net: B3B	<u> </u>	37%	705
Column n		1917	
Base n		1917	

Total sample; Unweighted; base n = 1917

E2a\_8. Thinking about the priorities highlighted in previous research, to what extent have there been improvements in each of the areas listed in the last 12 months? - Simplicity of PO systems and processes

	%	n	
1 - No improvement		17%	327
2		6%	123
3		8%	156
4 - Neutral		31%	601
5		15%	294
6		11%	211
7 - Significant Improvement		11%	205
Net: T2B		22%	416
Net: T3B		37%	710
Net: B2B		23%	450
Net: B3B		32%	606
Column n		1917	
Base n		1917	

Total sample; Unweighted; base n = 1917

E2a\_9. Thinking about the priorities highlighted in previous research, to what extent have there been improvements in each of the areas listed in the last 12 months? - The Horizon user experience

	%	n
1 - No improvement	19%	371
2	6%	111
3	8%	144
4 - Neutral	29%	556
5	14%	276
6	13%	247
7 - Significant Improvement	11%	212
Net: T2B	24%	459
Net: T3B	38%	735
Net: B2B	25%	482
Net: B3B	33%	626
Column n	1917	
Base n	1917	

Total sample; Unweighted; base n = 1917

E2a\_10. Thinking about the priorities highlighted in previous research, to what extent have there been improvements in each of the areas listed in the last 12 months? - Simplicity of our products and services

	%	n
1 - No improvement	14%	270
2	5%	102
3	7%	139
4 - Neutral	34%	660
5	16%	314
6	12%	224
7 - Significant Improvement	11%	208
Net: T2B	23%	432
Net: T3B	39%	746
Net: B2B	19%	372
Net: B3B	27%	511
Column n	1917	'
Base n	1917	'

Total sample; Unweighted; base n = 1917

E2a\_11. Thinking about the priorities highlighted in previous research, to what extent have there been improvements in each of the areas listed in the last 12 months? - Creating new products and services

	%	n	
1 - No improvement		16%	316
2		7%	129
3		7%	128
4 - Neutral		29%	553
5		18%	352
6		11%	203
7 - Significant Improvement		12%	236
Net: T2B		23%	439
Net: T3B		41%	791
Net: B2B		23%	445
Net: B3B		30%	573
Column n		1917	
Base n		1917	

Total sample; Unweighted; base n = 1917

E2a\_12. Thinking about the priorities highlighted in previous research, to what extent have there been improvements in each of the areas listed in the last 12 months? - Branch Hub tools to help run my branch on a day-to-day basis (such as stock ordering)

	%		
1 - No improvement		9%	164
2		4%	79
3		4%	83
4 - Neutral		23%	442
5		22%	420
6		18%	353
7 - Significant Improvement		20%	376
Net: T2B		38%	729
Net: T3B		60%	1149
Net: B2B		13%	243
Net: B3B		17%	326
Column n		1917	
Base n		1917	

Total sample; Unweighted; base n = 1917

E2a\_13. Thinking about the priorities highlighted in previous research, to what extent have there been improvements in each of the areas listed in the last 12 months? - Access to training materials and support

	%	n	
1 - No improvement		8%	157
2		4%	72
3		6%	107
4 - Neutral		30%	578
5		20%	385
6		17%	319
7 - Significant Improvement		16%	299
Net: T2B		32%	618
Net: T3B		52%	1003
Net: B2B		12%	229
Net: B3B		18%	336
Column n		1917	
Base n		1917	

Total sample; Unweighted; base n = 1917

E2a\_14. Thinking about the priorities highlighted in previous research, to what extent have there been improvements in each of the areas listed in the last 12 months? - Service received from the Branch Support Centre

	%	n	
1 - No improvement		9%	180
2		5%	95
3		6%	110
4 - Neutral		28%	529
5		20%	379
6		18%	336
7 - Significant Improvement		15%	288
Net: T2B		33%	624
Net: T3B		52%	1003
Net: B2B		14%	275
Net: B3B		20%	385
Column n		1917	
Base n		1917	

Total sample; Unweighted; base n = 1917

E2a\_15. Thinking about the priorities highlighted in previous research, to what extent have there been improvements in each of the areas listed in the last 12 months? - Service received from the Cash Management Helpdesk

	%	n	
1 - No improvement		7%	134
2		3%	67
3		5%	102
4 - Neutral		26%	508
5		20%	374
6		19%	372
7 - Significant Improvement		19%	360
Net: T2B		38%	732
Net: T3B		58%	1106
Net: B2B		10%	201
Net: B3B		16%	303
Column n		1917	
Base n		1917	

Total sample; Unweighted; base n = 1917

E2a\_16. Thinking about the priorities highlighted in previous research, to what extent have there been improvements in each of the areas listed in the last 12 months? - Service received from the IT helpdesk

	%	n	
1 - No improvement		11%	203
2		6%	112
3		7%	133
4 - Neutral		25%	483
5		19%	366
6		16%	312
7 - Significant Improvement		16%	308
Net: T2B		32%	620
Net: T3B		51%	986
Net: B2B		16%	315
Net: B3B		23%	448
Column n		1917	
Base n		1917	

Total sample; Unweighted; base n = 1917

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E3a. What improvements (if any) have you heard about or seen in the last 12 months?

	% n	
Couriers	13%	258
Branch Hub	7%	139
Not many/too few	5%	91
Amazon	4%	85
New services	3%	51
Support from area manager	2%	47
Pay/ remuneration too low	2%	45
Communication helpline	2%	43
Horizon updated	2%	40
Ordering from the branch	2%	31
PUDO	2%	29
Banking	1%	28
Remuneration has increased	1%	18
New equipment/ technology	0%	9
Marketing	0%	9
Training	0%	9
New partners	0%	6
Western union	0%	4
Tablet for Govt services	0%	4
Simplified systems/ more efficient	0%	3
IT system	0%	2
Payment for failed transactions	0%	0
Other	3%	59
NA/ DK	61%	1170
Column n	1917	
Base n	1917	

Total sample; Unweighted; base n = 1917

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E3b. And what are the key improvements (if any) that we still need to make?

More services/ products  Horizon  Transparency/ honesty  Communication  New leadership  Banking facilities  Compete effectively with online service  Manager working more closely with us  Order/ flexibility  Easier/ faster transactions  Better available help/ support  Training  Smaller offices neglected  New printers hardware  Roll out new products faster  Underappreciated/ undervalued  Marketing/ advertising  Banking deposit limits too low  Holiday benefit  Customs process  Reducing transaction time  Other	n
Transparency/ honesty Communication New leadership Banking facilities Compete effectively with online service Manager working more closely with us Order/ flexibility Easier/ faster transactions Better available help/ support Training Smaller offices neglected New printers hardware Roll out new products faster Underappreciated/ undervalued Marketing/ advertising Banking deposit limits too low Holiday benefit Customs process Reducing transaction time Other	5% 482
Transparency/ honesty Communication New leadership Banking facilities Compete effectively with online service Manager working more closely with us Order/ flexibility Easier/ faster transactions Better available help/ support Training Smaller offices neglected New printers hardware Roll out new products faster Underappreciated/ undervalued Marketing/ advertising Banking deposit limits too low Holiday benefit Customs process Reducing transaction time Other	225
Communication  New leadership  Banking facilities  Compete effectively with online service  Manager working more closely with us  Order/ flexibility  Easier/ faster transactions  Better available help/ support  Training  Smaller offices neglected  New printers hardware  Roll out new products faster  Underappreciated/ undervalued  Marketing/ advertising  Banking deposit limits too low  Holiday benefit  Customs process  Reducing transaction time  Other	5% 124
New leadership Banking facilities Compete effectively with online service Manager working more closely with us Order/ flexibility Easier/ faster transactions Better available help/ support Training Smaller offices neglected New printers hardware Roll out new products faster Underappreciated/ undervalued Marketing/ advertising Banking deposit limits too low Holiday benefit Customs process Reducing transaction time Other	56
Banking facilities  Compete effectively with online service  Manager working more closely with us  Order/ flexibility  Easier/ faster transactions  Better available help/ support  Training  Smaller offices neglected  New printers hardware  Roll out new products faster  Underappreciated/ undervalued  Marketing/ advertising  Banking deposit limits too low  Holiday benefit  Customs process  Reducing transaction time  Other	3% 48
Compete effectively with online service  Manager working more closely with us  Order/ flexibility  Easier/ faster transactions  Better available help/ support  Training  Smaller offices neglected  New printers hardware  Roll out new products faster  Underappreciated/ undervalued  Marketing/ advertising  Banking deposit limits too low  Holiday benefit  Customs process  Reducing transaction time  Other	3% 48
Manager working more closely with us Order/ flexibility Easier/ faster transactions Better available help/ support Training Smaller offices neglected New printers hardware Roll out new products faster Underappreciated/ undervalued Marketing/ advertising Banking deposit limits too low Holiday benefit Customs process Reducing transaction time Other	.% 38
Order/ flexibility Easier/ faster transactions Better available help/ support Training Smaller offices neglected New printers hardware Roll out new products faster Underappreciated/ undervalued Marketing/ advertising Banking deposit limits too low Holiday benefit Customs process Reducing transaction time Other	.% 37
Easier/ faster transactions  Better available help/ support  Training  Smaller offices neglected  New printers hardware  Roll out new products faster  Underappreciated/ undervalued  Marketing/ advertising  Banking deposit limits too low  Holiday benefit  Customs process  Reducing transaction time  Other	.% 37
Better available help/ support Training Smaller offices neglected New printers hardware Roll out new products faster Underappreciated/ undervalued Marketing/ advertising Banking deposit limits too low Holiday benefit Customs process Reducing transaction time Other	.% 32
Training Smaller offices neglected New printers hardware Roll out new products faster Underappreciated/ undervalued Marketing/ advertising Banking deposit limits too low Holiday benefit Customs process Reducing transaction time Other	.% 28
Smaller offices neglected  New printers hardware  Roll out new products faster  Underappreciated/ undervalued  Marketing/ advertising  Banking deposit limits too low  Holiday benefit  Customs process  Reducing transaction time  Other	.% 27
New printers hardware  Roll out new products faster  Underappreciated/ undervalued  Marketing/ advertising  Banking deposit limits too low  Holiday benefit  Customs process  Reducing transaction time  Other	.% 25
Roll out new products faster Underappreciated/ undervalued Marketing/ advertising Banking deposit limits too low Holiday benefit Customs process Reducing transaction time Other	.% 20
Underappreciated/ undervalued  Marketing/ advertising  Banking deposit limits too low  Holiday benefit  Customs process  Reducing transaction time  Other	.% 18
Marketing/ advertising Banking deposit limits too low Holiday benefit Customs process Reducing transaction time Other	.% 16
Banking deposit limits too low Holiday benefit Customs process Reducing transaction time Other	.% 12
Holiday benefit  Customs process  Reducing transaction time  Other	.% 12
Customs process  Reducing transaction time  Other	.% 11
Reducing transaction time Other	.% 11
Other	)% 8
	)% 3
NA/ DK 4	% 165
<u> </u>	.% 790
Column n 19	17
Base n 19	17

Total sample; Unweighted; base n = 1917

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E4\_SUM. To what extent would you agree or disagree with the following statements about the National Federation of Sub Postmasters (NFSP)? - Summary

Row%	1-Strongly 7-Strongly												
n	disagree 2		4 - Nei	utral 5		agree	NEt: 1	T2B Net:	T3B N	let: B2B	Net: B3B	Row n	
An organisation run by Postmasters, the NFSP has the best interests of Postmasters at heart	17%	6%	6%	32%	11%	12%	15%	27%	38%	23%	3	0%	1917
	333	116	117	618	211	234	288	522	733	449	5	666	
The NFSP keeps its membership well informed	15%	5%	6%	31%	15%	14%	14%	28%	42%	20%	2	7%	1917
	285	104	120	599	278	259	272	531	809	389	5	509	
I feel engaged with the NFSP	19%	6%	7%	34%	12%	10%	11%	21%	33%	26%	3	3%	1917
	371	122	140	650	232	183	219	402	634	493	6	533	

Total sample; Unweighted; base n = 1917

E4\_1. To what extent would you agree or disagree with the following statements about the National Federation of Sub Postmasters (NFSP)? - An organisation run by Postmasters, the NFSP has the best interests of Postmasters at heart

	%	n	
1 - Strongly disagree		17%	333
2		6%	116
3		6%	117
4 - Neutral		32%	618
5		11%	211
6		12%	234
7 - Strongly agree		15%	288
NEt: T2B		27%	522
Net: T3B		38%	733
Net: B2B		23%	449
Net: B3B		30%	566
Column n		1917	
Base n		1917	

Total sample; Unweighted; base n = 1917

E4\_2. To what extent would you agree or disagree with the following statements about the National Federation of Sub Postmasters (NFSP)? - The NFSP keeps its membership well informed

	%	n	
1 - Strongly disagree		15%	285
2		5%	104
3		6%	120
4 - Neutral		31%	599
5		15%	278
6		14%	259
7 - Strongly agree		14%	272
NEt: T2B		28%	531
Net: T3B		42%	809
Net: B2B		20%	389
Net: B3B		27%	509
Column n		1917	
Base n		1917	

Total sample; Unweighted; base n = 1917

E4\_3. To what extent would you agree or disagree with the following statements about the National Federation of Sub Postmasters (NFSP)? - I feel engaged with the NFSP

	%	n	
1 - Strongly disagree		19%	371
2		6%	122
3		7%	140
4 - Neutral		34%	650
5		12%	232
6		10%	183
7 - Strongly agree		11%	219
NEt: T2B		21%	402
Net: T3B		33%	634
Net: B2B		26%	493
Net: B3B		33%	633
Column n		1917	
Base n		1917	

Total sample; Unweighted; base n = 1917

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E4a. What could the NFSP do to support Postmasters more effectively?

	%	n	
Represent Postmasters/ led by Postmasters		8%	161
Better communication with members		8%	150
Not an independent body		5%	99
Get us better pay		5%	88
Hold the PO to account/ bargain with PO		4%	71
Help business grow		3%	64
Replaced/ abolished		2%	45
Understand the business/ visit branch		2%	34
Greater transparency		2%	32
Day to day support/ readily available help		1%	15
Happy with the work they do		1%	14
No power to effect anything		1%	13
Hear nothing about them		0%	6
Draw attention to our plight		0%	2
Help with cost of living		0%	2
Other		6%	117
NA/ DK		61%	1168
Column n		1917	
Base n		1917	

Total sample; Unweighted; base n = 1917

I1\_SUM. You will be aware that ITV aired the drama series 'Mr Bates Vs the Post Office' in early January. This was then followed by Post Office and Fujitsu's appearance at the select committee, with political interest and significant media coverage of all these events. To what extent has this had an impact on your business in terms of the following factors: Summary

Row %						7 - Sig	gnificant					
n	1 - No impact	2	3	4	5 6	Impa	ct	Net: T2B	Net: T3B	Net: B2B	Net: B3B	Row n
Team morale	19%	6%	7%	15%	15%	12%	26%	38%	52%	25%	32%	1917
	368	117	136	290	280	230	496	726	1006	485	621	
Customer spend	25%	8%	9%	20%	14%	8%	16%	25%	39%	33%	41%	1917
	474	151	168	379	272	161	312	473	745	625	793	
Number of people visiting your branch	26%	8%	10%	17%	13%	9%	17%	27%	40%	33%	43%	1917
	490	151	186	332	246	177	335	512	758	641	827	
Reputation in the community	17%	6%	8%	14%	15%	11%	29%	41%	55%	23%	31%	1917
	324	122	149	266	279	220	557	777	1056	446	595	
Customer trust in the service you provide	16%	6%	9%	16%	16%	12%	25%	37%	53%	22%	31%	1917
	305	123	168	302	307	225	487	712	1019	428	596	

Total sample; Unweighted; base n = 1917

I1\_1. You will be aware that ITV aired the drama series 'Mr Bates Vs the Post Office' in early January. This was then followed by Post Office and Fujitsu's appearance at the select committee, with political interest and significant media coverage of all these events. To what extent has this had an impact on your business in terms of the following factors: Team morale

	%	n	
1 - No impact		19%	368
2		6%	117
3		7%	136
4		15%	290
5		15%	280
6		12%	230
7 - Significant Impact		26%	496
Net: T2B		38%	726
Net: T3B		52%	1006
Net: B2B		25%	485
Net: B3B		32%	621
Column n		1917	
Base n		1917	

Total sample; Unweighted; base n = 1917

I1\_2. You will be aware that ITV aired the drama series 'Mr Bates Vs the Post Office' in early January. This was then followed by Post Office and Fujitsu's appearance at the select committee, with political interest and significant media coverage of all these events. To what extent has this had an impact on your business in terms of the following factors: Customer spend

- P - I - I		
	%	n
1 - No impact	25%	474
2	8%	151
3	9%	168
4	20%	379
5	14%	272
6	8%	161
7 - Significant Impact	16%	312
Net: T2B	25%	473
Net: T3B	39%	745
Net: B2B	33%	625
Net: B3B	41%	793
Column n	1917	
Base n	1917	

Total sample; Unweighted; base n = 1917

I1\_3. You will be aware that ITV aired the drama series 'Mr Bates Vs the Post Office' in early January. This was then followed by Post Office and Fujitsu's appearance at the select committee, with political interest and significant media coverage of all these events. To what extent has this had an impact on your business in terms of the following factors: Number of people visiting your branch

, , , , , , , , , , , , , , , , , , , ,	%	n
1 - No impact	26%	490
2	8%	151
3	10%	186
4	17%	332
5	13%	246
6	9%	177
7 - Significant Impact	17%	335
Net: T2B	27%	512
Net: T3B	40%	758
Net: B2B	33%	641
Net: B3B	43%	827
Column n	1917	
Base n	1917	

Total sample; Unweighted; base n = 1917

I1\_4. You will be aware that ITV aired the drama series 'Mr Bates Vs the Post Office' in early January. This was then followed by Post Office and Fujitsu's appearance at the select committee, with political interest and significant media coverage of all these events. To what extent has this had an impact on your business in terms of the following factors: Reputation in the community

	%	n	
1 - No impact		17%	324
2		6%	122
3		8%	149
4		14%	266
5		15%	279
6		11%	220
7 - Significant Impact		29%	557
Net: T2B		41%	777
Net: T3B		55%	1056
Net: B2B		23%	446
Net: B3B		31%	595
Column n		1917	
Base n		1917	
Net: B3B Column n		31% 1917	

Total sample; Unweighted; base n = 1917

I1\_5. You will be aware that ITV aired the drama series 'Mr Bates Vs the Post Office' in early January. This was then followed by Post Office and Fujitsu's appearance at the select committee, with political interest and significant media coverage of all these events. To what extent has this had an impact on your business in terms of the following factors: Customer trust in the service you provide

	%	n	
1 - No impact		16%	305
2		6%	123
3		9%	168
4		16%	302
5		16%	307
6		12%	225
7 - Significant Impact		25%	487
Net: T2B		37%	712
Net: T3B		53%	1019
Net: B2B		22%	428
Net: B3B		31%	596
Column n		1917	
Base n		1917	

Total sample; Unweighted; base n = 1917

15. Is there anything else you would like to tell Post Office that has not been covered?

	%	n	
DK/NA		68%	1302
Remuneration rates/better pay		8%	148
Horizon scandal- resolve/make amends		5%	88
Restore trust/reputation		4%	68
Board/senior management incompetent/unfit		3%	63
No hope/future		2%	39
Transparency/ honesty		2%	37
Cutback on cost of senior management		2%	36
Listen to PMs concerns		2%	34
Underappreciated/ undervalued		2%	34
More products/services- /Don't remove/lose		2%	31
Undercut by RM/online sales		2%	29
Work closely with PM's/branches		1%	26
All services available in all branches		1%	26
Horizon/tablet needs improvement		1%	21
Business worthless/unsellable		1%	20
Banking-develop		1%	19
Pay us a salary/wage/financial assistance		1%	19
Hard to Place/compensation money		1%	13
Organisation that represents PMs		1%	12
Help business grow		1%	12
Helpdesk		1%	12
Make clear to customer what can and cannot be done in branch		1%	12
Training-provide		1%	11
Recognize PO's role in community		1%	11
Attendant loss in level of customer service (in branches)		1%	11
Minimum wage going up/cannot afford to pay staff		1%	11
Reducing transaction time		1%	10
Paid the same for same transaction		0%	9
Provide holiday pay		0%	8

Better communication	0%	8
Power to decide which services branch can offer	0%	8
Roll out services more efficiently	0%	7
Pleased with Area manager	0%	6
Ordering stock	0%	5
Not interested in small/rural/certain branches	0%	5
PO % of transaction fee unfair	0%	4
Other	3%	49
Column n	1917	
Base n	1917	

Total sample; Unweighted; base n = 1917

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H1. Which of the following age categories do you fall into?

	% n	
18-24		
25-34	6%	115
35-44	21%	404
45-54	27%	523
55-64	28%	537
65-74	11%	214
75+	1%	28
Prefer not to say	5%	87
Net: 18-34	6%	124
Net: 35-44	21%	404
Net: 45-54	27%	523
Net: 55-64	28%	537
Net: 65+	13%	242
Column n	1917	
Base n	1917	

Total sample; Unweighted; base n = 1917

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H5. How would you describe your ethnic group?

Irish   3%   51     Gypsy or Irish traveller		%	n
Gypsy or Irish traveller       1%       24         Any other White background       1%       24         White and Black African       1%       13         White and Asian       1%       13         Any other mixed/multiple race background       27%       512         Indian       27%       512         Pakistani       7%       136         Bangladeshi       1%       22         Chinese       2       2         Any other Asian background       11%       205         African       2       2         Caribbean       2       4         Any other Black/African/Caribbean background       2       4         Arab       2       4         Any other ethnic group       1%       15         Prefer not to say       7%       138         Net: White       44%       84         Net: Mixed/Multiple ethnic group       1%       24         Net: Asian/Asian British       46%       884         Net: Black/African/Caribbean/Black British       46%       884         Net: Other Ethnic group       1%       23         Column n       1917       23	Welsh/English/Scottish/Northern Irish/British	40%	765
Any other White background  White and Black Caribbean  White and Asian  Any other mixed/multiple race background  Indian  Pakistani  Bangladeshi  Chinese  Any other Asian background  Intian  Any other Asian background  Intian  Any other Asian background  Intian  Intian	Irish	3%	51
White and Black Caribbean       Mean of Black African         White and Asian       1%       13         Any other mixed/multiple race background       27%       512         Indian       27%       512         Pakistani       7%       136         Bangladeshi       1%       22         Chinese       2       2         Any other Asian background       11%       205         African       2       2         Caribbean       2       3         Any other Black/African/Caribbean background       2       4         Arab       2       4         Any other ethnic group       1%       15         Prefer not to say       7%       138         Net: White       44%       841         Net: Mixed/Multiple ethnic group       1%       24         Net: Asian/Asian British       46%       884         Net: Black/African/Caribbean/Black British       46%       884         Net: Other Ethnic group       1%       23         Column n       1917       24	Gypsy or Irish traveller		
White and Black African       Image: Common state of the common st	Any other White background	1%	24
White and Asian       1%       13         Any other mixed/multiple race background       27%       512         Indian       27%       512         Pakistani       7%       136         Bangladeshi       1%       22         Chinese       205         Any other Asian background       11%       205         African       205         Caribbean       205         Any other Black/African/Caribbean background       205         Arab       205         Any other ethnic group       1%       19         Prefer not to say       7%       138         Net: White       44%       841         Net: Mixed/Multiple ethnic group       1%       24         Net: Asian/Asian British       46%       884         Net: Black/African/Caribbean/Black British       84         Net: Other Ethnic group       1%       23         Column n       1917	White and Black Caribbean		
Any other mixed/multiple race background       27%       512         Indian       27%       512         Pakistani       7%       136         Bangladeshi       1%       22         Chinese       2         Any other Asian background       11%       205         African       2         Caribbean       3       3         Any other Black/African/Caribbean background       3       4         Arab       3       4       4         Any other ethnic group       1%       19         Prefer not to say       7%       138         Net: White       44%       841         Net: Mixed/Multiple ethnic group       1%       24         Net: Asian/Asian British       46%       884         Net: Black/African/Caribbean/Black British       84         Net: Other Ethnic group       1%       23         Column n       1917	White and Black African		
Indian         27%         512           Pakistani         7%         136           Bangladeshi         1%         22           Chinese         205         205           Any other Asian background         11%         205           African         205         205           Caribbean         205         205           Any other Black/African/Caribbean background         205         205           Arab         205         205         205           Any other ethnic group         1%         19         19           Prefer not to say         7%         138         205           Net: White         44%         841         844         841           Net: Mixed/Multiple ethnic group         1%         24         844         844           Net: Black/African/Caribbean/Black British         84         84         84         84           Net: Other Ethnic group         1%         23         23         24	White and Asian	1%	13
Pakistani         7%         136           Bangladeshi         1%         22           Chinese         205           Any other Asian background         11%         205           African         205           Caribbean         205         205           Any other Black/African/Caribbean background         205         205           Arab         205         205         205           Any other ethnic group         1%         19         19         19         19         19         19         19         19         10         20         10         20         10         10         10         10         20         10 <t< td=""><td>Any other mixed/multiple race background</td><td></td><td></td></t<>	Any other mixed/multiple race background		
Bangladeshi         1%         22           Chinese         Image: Chinese of the property of the	Indian	27%	512
Chinese Any other Asian background African Caribbean Any other Black/African/Caribbean background Arab Any other ethnic group Any other ethnic group  Prefer not to say Net: White Any other Mixed/Multiple ethnic group Net: Asian/Asian British Net: Black/African/Caribbean/Black British Net: Other Ethnic group  Column n  11% 205  120  205  205  205  205  205  205	Pakistani	7%	136
Any other Asian background  African Caribbean Any other Black/African/Caribbean background Arab Any other ethnic group 1% Prefer not to say Net: White 44% Net: Mixed/Multiple ethnic group Net: Asian/Asian British Net: Black/African/Caribbean/Black British Net: Other Ethnic group 1% 23 Column 1917	Bangladeshi	1%	22
African Caribbean Any other Black/African/Caribbean background Arab Any other ethnic group Prefer not to say Net: White At 44% Net: Mixed/Multiple ethnic group Net: Asian/Asian British Net: Black/African/Caribbean/Black British Net: Other Ethnic group 1% 23 Column 1917	Chinese		
Caribbean Any other Black/African/Caribbean background Arab Any other ethnic group 1% 19 Prefer not to say Net: White 44% 841 Net: Mixed/Multiple ethnic group 1% 24 Net: Asian/Asian British Net: Black/African/Caribbean/Black British Net: Other Ethnic group 1% 23 Column n 1917	Any other Asian background	11%	205
Any other Black/African/Caribbean background  Arab  Any other ethnic group  Prefer not to say  Net: White  Net: Mixed/Multiple ethnic group  Net: Asian/Asian British  Net: Black/African/Caribbean/Black British  Net: Other Ethnic group  1%  23  Column n  1917	African		
Arab Any other ethnic group 1% 19 Prefer not to say Net: White 44% 841 Net: Mixed/Multiple ethnic group 1% 1% 24 Net: Asian/Asian British Net: Black/African/Caribbean/Black British Net: Other Ethnic group 1% 23 Column n 1917	Caribbean		
Any other ethnic group 1% 19 Prefer not to say 7% 138 Net: White 44% 841 Net: Mixed/Multiple ethnic group 1% 24 Net: Asian/Asian British 46% 884 Net: Black/African/Caribbean/Black British 864 Net: Other Ethnic group 1% 23 Column n 1917	Any other Black/African/Caribbean background		
Prefer not to say 7% 138 Net: White 44% 841 Net: Mixed/Multiple ethnic group 1% 24 Net: Asian/Asian British 46% 884 Net: Black/African/Caribbean/Black British	Arab		
Net: White 44% 841 Net: Mixed/Multiple ethnic group 1% 24 Net: Asian/Asian British 46% 884 Net: Black/African/Caribbean/Black British Net: Other Ethnic group 1% 23 Column n 1917	Any other ethnic group	1%	19
Net: Mixed/Multiple ethnic group  Net: Asian/Asian British  Net: Black/African/Caribbean/Black British  Net: Other Ethnic group  Column n  1%  24  24  26  27  28  29  20  20  20  20  20  20  20  20  20	Prefer not to say	7%	138
Net: Asian/Asian British 46% 884 Net: Black/African/Caribbean/Black British Net: Other Ethnic group 1% 23 Column n 1917	Net: White	44%	841
Net: Black/African/Caribbean/Black British  Net: Other Ethnic group  Column n  1917	Net: Mixed/Multiple ethnic group	1%	24
Net: Other Ethnic group 1% 23 Column n 1917	Net: Asian/Asian British	46%	884
Column n 1917	Net: Black/African/Caribbean/Black British		
	Net: Other Ethnic group	1%	23
Base n 1917	Column n	1917	
	Base n	1917	

Total sample; Unweighted; base n = 1917