POLB 13(10th) POLB 13/76

POST OFFICE LIMITED

(Company no. 2154540) (the 'Company')

Minutes of a Board meeting held by Correspondence on 26 July 2013

Alice Perkins
Neil McCausland
Tim Franklin
Virginia Holmes
Alasdair Marnoch
Susannah Storey
Paula Vennells
Chris Day

Chairman Senior Independent Director

Non-Executive Director
Non-Executive Director
Non-Executive Director
Non-Executive Director
Chief Executive Officer
Chief Financial Officer

Alwen Lyons

Company Secretary

POLB 13/76

Transitional Support Services with Fujitsu

It was noted that a meeting of the Board was to be held by correspondence to consider more fully the contract negotiations for Transitional Support Services ("TSS") with Fujitsu.

It was further noted that at the meeting of the Board held on 16 July 2013, the Board had asked for additional detail on the economics of the deal being negotiated with Fujitsu, the changes from the current contract, and its impact on the Strategic plan numbers, before it could make a decision on the extension of the contract for two years. Lesley Sewell and CFO had circulated a paper to all Directors setting out the requested information on 19 July 2013.

Having considered the information, the Board recognised that the Business had limited options.

The Board therefore:

- (a) <u>approved</u> the 2 year TSS agreement with Fujitsu valued at up to £83M; and
- (b) <u>noted</u> that approval for authority to contract the TSS agreement with Fujitsu would need to be sought from the Shareholder Executive in July, which would allow the Business to conclude negotiations and execute the TSS agreement with Fujitsu before 30 September 2013.

